

## Message Text

UNCLASSIFIED

PAGE 01 ABU DH 00381 080543Z  
ACTION NEA-10

INFO OCT-01 EB-08 ISO-00 /019 W  
-----080545Z 090532 /14

R 071035Z FEB 77  
FM AMEMBASSY ABU DHABI  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 5583  
AMEMBASSY MANAMA  
AMEMBASSY DOHA  
AMEMBASSY KUWAIT  
AMEMBASSY MUSCAT

UNCLAS ABU DHABI 0381

E.O. 11652: NA  
TAGS: BEXP, TC  
SUBJ: FY 78 USDOC/CAGNE TRADE PROMOTION SCHEDULE

REF: (A) 76 ABU DHABI 1774, (B) 76 STATE 191497, (C) CAGNE  
FY 78 TRADE PROMOTION EVENT SCHEDULE DATED JAN 77.

1. WITH CANCELLATION OF CONSUMER GOODS - APPAREL TRADE MISSION  
PREVIOUSLY SCHEDULED FOR APRIL, 1978, U.A.E. IS LEFT WITH NO  
CAGNE TRADE PROMOTION EVENTS IN FY 78. ALTHOUGH POST APPRECIATES  
FACT THAT CAGNE'S TRADE PROMOTION BUDGET FOR FY 78 HAS BEEN  
SEVERELY CUT, WE BELIEVE THAT SCHEDULING TWO OR THREE EVENTS FOR  
EACH OF THE OTHER GULF COUNTRIES WHILE COMPLETELY IGNORING  
BURGEONING UAE MARKET IS NOT BEST ALLOCATION OF LIMITED  
AVAILABLE RESOURCES.

2. OF CAGNE EVENTS NOW SCHEDULED FOR FY 78, WE BELIEVE MATERIALS  
HANDLING EQUIPMENT TRADE MISSION (FEB.,78) WOULD BE MOST SUIT-  
ABLE FOR UAE. IF BUDGETARY/LOGISTICAL CONSIDERATIONS WILL  
PERMIT, EMBASSY WOULD LIKE TO HAVE ABU DHABI INCLUDED IN  
MISSION ITINERARY. IF THIS IS NOT POSSIBLE PLEASE  
MAKE UAE FIRST ON "WAITING LIST" SHOULD FUTURE  
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COURSE OF EVENTS PRECLUDE VISIT OF MATERIALS HANDLING  
MISSION TO ONE OF FOUR COUNTRIES NOW SCHEDULED.

3. WITH UAE PLATE NOW COMPLETELY EMPTY IN FY 78 EMBASSY  
REQUESTS THAT CAGNE STRONGLY ENCOURAGE APPROPRIATE  
IOGA TRADE MISSIONS TO INCLUDE ABU DHABI AND DUBAI ON  
THEIR ITINERARIES.

DICKMAN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 07-Feb-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977ABUDH00381  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770044-0202  
**Format:** TEL  
**From:** ABU DHABI  
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**Litigation History:**  
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**Message ID:** ebe00fcb-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Reference:** 76 ABU DHABI 1774, 76 STATE 191497  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 13-Oct-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3396188  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FY 78 USDOC/CAGNE TRADE PROMOTION SCHEDULE  
**TAGS:** BEXP, TC  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/ebe00fcb-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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